

# Inland Empire



5.1% Inland Empire Unemployment Rate

-29,274 SF

**Negative Net Absorption** Current Quarter

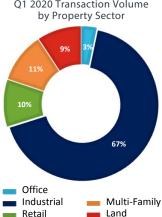
8.8%

**Total Vacancy Rate** Up From 8.7% In Q4 2019

\$1.99 PSF

Asking Rental Rate Weighted Average

Q1 2020 Transaction Volume



The forces that have driven the Inland Empire's economic success over the past decade now place the market in a strengthened position to weather the current turbulence brought on by the Covid-19 pandemic. While the market is dominated by its industrial platform, multifamily property growth follows closely behind, which in-turn has elevated demand for office -and medical office space in particular. Population growth, driven in part by outmigration from nearby coastal counties due to skyrocketing housing prices, has been met by employment opportunities which have flourished in recent years. While the economic and employment impact of the coronavirus pandemic have yet to be fully realized in statistics, local governments and businesses are coming together with aim to mitigate the impact on the labor market.

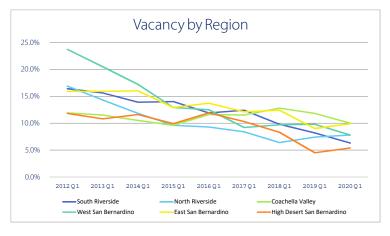
The Inland Empire's unemployment rate, as of the end of the first quarter, climbed to 5.1%, up from 3.4% in the previous quarter, and 4.2% one year prior. Within the market, unemployment was 5.3% in Riverside County and 4.9% in San Bernardino County. Transportation, trade and utilities have led the way in employment gains year-over-year, while leisure, hospitality and food services registered the most losses. Healthcare, education and government services which had already been expanding as a result of rapid population growth in the market, continued to take on employment gains, most notably during the last month of the first quarter.

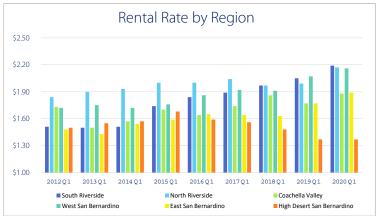
There are currently seven buildings under construction throughout the market, with a total of 668K sf of new inventory in the pipeline. While the majority of newly delivered office inventory in the past six years consisted of medical office space, the current roster of projects under construction includes traditional office, most notably 146,785 sf at Lakeshore Plaza in Corona. No new deliveries took place during the first quarter, however the 200k sf RUHS Medical Center Campus is near completion in Moreno Valley, and the Sundance Corporate Center in Beaumont is on track to complete in the second guarter with 150k sf of medical office space.

As of the first quarter, vacancy in the Inland Empire's office market recorded 8.8%, relatively flat from the previous quarter, and down from 9.1% one year ago. Vacancy has decreased consistenly year-over-year for the past decade, due in part to modest construction over the same time period. Total net absorption registered negative 29,274 sf for the quarter, and positive 231,474 sf for the most recent 12-month time period.

Constricted inventory has helped keep rental rates at their highest level in ten years. In the first quarter, rents averaged \$2.06 psf FSG, up from \$1.93 psf FSG in the previous year. The highest submarket rents are currently found in South Riverside, while North Riverside rents are a close second.

|   |                             | Vacancy                   |                        |                        | Net Absorption                   |                              | Avg. Advertised Rates (FSG) |                         |                        | Construction Pipeline          |                                      |
|---|-----------------------------|---------------------------|------------------------|------------------------|----------------------------------|------------------------------|-----------------------------|-------------------------|------------------------|--------------------------------|--------------------------------------|
|   | Q1 2020 Inventory<br>(SF)   | Q1 2020<br>Vacancy (SF)   | Q1 2020<br>Vacancy (%) | Q4 2019<br>Vacancy (%) | Current<br>Quarter<br>Absorption | 12 Month Total<br>Absorption | Q1 2020<br>Rental Rates     | Q4 2019<br>Rental Rates | Qtr/Qtr<br>Change (%)  | Current Qtr<br>Deliveries (SF) | Under<br>Construction<br>Quarter-End |
| Temecula / Murrieta / Lake Elsinore         | 3,836,556                   | 262,669                   | 6.8%                   | 6.7%                   | -6,233                           | 42,086                       | \$2.26                      | \$2.23                  | 1.35%                  | 0                              |                                      |
| Perris / Menifee                            | 292,998                     | 6,867                     | 2.3%                   | 2.3%                   | -                                | 20,081                       | \$1.96                      | \$1.96                  | 0.00%                  | 0                              |                                      |
| Hemet                                       | 314,078                     | 27,483                    | 8.8%                   | 6.8%                   | -6,039                           | 39,860                       | \$1.51                      | \$1.83                  | -17.49%                | 0                              |                                      |
| South Riverside TOTAL                       | 4,443,632                   | 297,019                   | 6.7%                   | 6.4%                   | -12,272                          | 102,027                      | \$2.19                      | \$2.15                  | 1.86%                  | 0                              |                                      |
|   |                             |                           |                        |                        |                                  |                              |                             |                         |                        |                                |                                      |
| Corona                                      | 2,582,849                   | 239,230                   | 9.3%                   | 8.1%                   | -29,866                          | -74,766                      | \$2.43                      | \$2.37                  | 2.53%                  | 0                              | 172,78                               |
| Riverside City                              | 6,528,852                   | 604,712                   | 9.3%                   | 9.3%                   | 3,925                            | 49,966                       | \$2.03                      | \$2.02                  | 0.50%                  | 0                              | 57,31                                |
| Moreno Valley                               | 1,506,869                   | 28,975                    | 1.9%                   | 2.3%                   | 6,354                            | 18,484                       | \$2.14                      | \$2.14                  | 0.00%                  | 0                              | 256,21                               |
| Beaumont / Banning                          | 137,332                     | 0                         | 0.0%                   | 0.0%                   | -                                | 0                            | \$0.00                      | \$0.00                  | 0.00%                  | 0                              | 150,00                               |
| North Riverside TOTAL                       | 10,755,902                  | 872,917                   | 8.1%                   | 7.9%                   | -19,587                          | -6,316                       | \$2.17                      | \$2.15                  | 0.93%                  | 0                              | 636,32                               |
| Indio / Coachella                           | 283,094                     | 9,309                     | 3.3%                   | 7.6%                   | 12,338                           | 10,502                       | \$1.92                      | \$1.92                  | 0.00%                  | 0                              |                                      |
| Palm Desert / Palm Springs                  | 2,509,546                   | 276,358                   | 11.0%                  | 11.1%                  | 3,064                            | 36,155                       | \$1.87                      | \$1.88                  | -0.53%                 | 0                              |                                      |
| Coachella Valley TOTAL                      | 2,792,640                   | 285,667                   | 10.2%                  | 10.8%                  | 15,402                           | 46,657                       | \$1.88                      | \$1.88                  | 0.00%                  | 0                              |                                      |
| couchella valley 101AL                      | 2,752,646                   | 203/007                   | 10.270                 | 10.070                 | 15,102                           | 40,037                       | \$1.00                      | 71.00                   | 0.00 /0                |                                |                                      |
| Chino                                       | 620,416                     | 30,835                    | 5.0%                   | 7.1%                   | 12,956                           | -7,123                       | \$2.54                      | \$2.54                  | 0.00%                  | 0                              | 31,72                                |
| Airport Area                                | 7,821,164                   | 671,978                   | 8.6%                   | 8.5%                   | -8,508                           | 245,814                      | \$2.14                      | \$2.15                  | -0.47%                 | 0                              |                                      |
| West San Bernardino TOTAL                   | 8,441,580                   | 702,813                   | 8.3%                   | 8.4%                   | 4,448                            | 238,691                      | \$2.16                      | \$2.17                  | -0.46%                 | 0                              | 31,72                                |
|   |                             |                           |                        |                        |                                  |                              |                             |                         |                        | -                              |                                      |
| San Bernardino City / Redlands              | 7,586,450                   | 779,693                   | 10.3%                  | 10.0%                  | -19,451                          | -55,245                      | \$1.87                      | \$1.86                  | 0.54%                  | 0                              |                                      |
| Fontana / Rialto  East San Bernardino TOTAL | 767,902<br><b>8,354,352</b> | 152,719<br><b>932,412</b> | 19.9%<br><b>11.2%</b>  | 18.6%<br><b>10.8%</b>  | -10,193<br><b>-29,644</b>        | -87,642<br><b>-142,887</b>   | \$2.13<br><b>\$1.89</b>     | \$2.14<br><b>\$1.88</b> | -0.47%<br><b>0.53%</b> | 0                              |                                      |
|   |                             |                           |                        |                        |                                  | ,                            |                             |                         |                        |                                |                                      |
| Victorville/Hesperia/Adelanto               | 954,891                     | 54,215                    | 5.7%                   | 7.0%                   | 12,379                           | -14,114                      | \$1.48                      | \$1.48                  | 0.00%                  | 0                              |                                      |
| Barstow                                     | 55,217                      | -                         | 0.0%                   | 0.0%                   | -                                | 9,604                        | \$0.89                      | \$0.89                  | 0.00%                  | 0                              |                                      |
| High Desert San Bernardino                  | 1,010,108                   | 54,215                    | 5.4%                   | 6.6%                   | 12,379                           | -4,510                       | \$1.37                      | \$1.36                  | 0.74%                  | 0                              |                                      |
| INLAND EMPIRE                               |                             |                           |                        |                        |                                  |                              |                             |                         |                        |                                |                                      |
| TOTAL OFFICE                                | 35,798,214                  | 3,145,043                 | 8.8%                   | 8.7%                   | -29,274                          | 233,662                      | \$2.06                      | \$2.05                  | 0.49%                  |                                | 668,04                               |





| SUBMARKET                  | SUBMARKET DIVISIONS                 | CITIES WITHIN SUBMARKET  |  |  |  |  |  |
|----------------------------|-------------------------------------|--|--|--|--|--|--|
| South Riverside            | Temecula / Murrieta / Lake Elsinore | Temecula, Murrieta, Lake Elsinore, Wildomar  |  |  |  |  |  |
|                            | Perris / Menifee                    | Perris, Menifee, Nuevo, Romoland, Sun City   |  |  |  |  |  |
|                            | Hemet                               | Hemet, San Jacinto   |  |  |  |  |  |
| North Riverside            | Corona                              | Corona, Norco  |  |  |  |  |  |
|                            | Riverside City                      | Eastvale, Jurupa Valley, Mira Loma, Riverside City-North   |  |  |  |  |  |
|                            | Moreno Valley                       | Moreno Valley, Riverside City-South  |  |  |  |  |  |
|                            | Beaumont / Banning                  | Beaumont, Banning, Cabazon, Calimesa   |  |  |  |  |  |
| Coachella Valley           | Coachella / Indio                   | Coachella, Indio, Mecca, Thermal   |  |  |  |  |  |
|                            | Palm Desert / Palm Springs          | Palm Desert, Palm Springs, North Palm Springs, Desert Hot Springs, Bermuda Dunes, Cathedral City, Thousand Palms, Rancho Mirage, Indian Wells, La Quinta |  |  |  |  |  |
| West San Bernardino        |                                     | Chino, Chino Hills   |  |  |  |  |  |
|                            | Airport Area                        | Ontario, Rancho Cucamonga, Upland, Etiwanda, Montclair   |  |  |  |  |  |
| East San Bernardino        |                                     | San Bernardino City, Redlands, Highland, Mentone, Yucaipa  |  |  |  |  |  |
|                            | Fontana / Rialto                    | Fontana, Rialto, Colton, Grand Terrace, Loma Linda, Bloomington  |  |  |  |  |  |
| High Desert San Bernardino | Victorville / Hesperia / Adelanto   | Victorville, Hesperia, Adelanto, Apple Valley, Oak Hills, Siver Lakes  |  |  |  |  |  |
|                            | Barstow                             | Barstow  |  |  |  |  |  |

## Avison Young at a Glance

Founded: Total Real Estate Professionals:

1978 5,000

Offices:

120

Countries: Brokerage Professionals: 20 1,600

Property Under Management:

290 million sf

Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its Principals. Founded in 1978, with legacies dating back more than 200 years, the company comprises approximately 5,000 real estate professionals in 120 offices in 20 countries. The firm's experts provide value-added, client-centric investment sales, leasing, advisory, management and financing services to clients across the office, retail, industrial, multi-family and hospitality sectors.



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