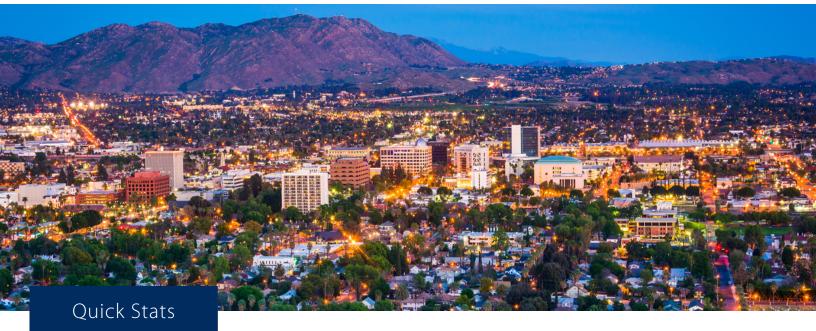


Inland Empire



14.3% Inland Empire

334,160 SF

Positive Net Absorption Current Quarter

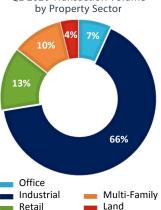
8.9%

Total Vacancy Rate Up From 8.8% In Q1 2020

\$2.07 PSF

Asking Rental Rate Weighted Average

Q2 2020 Transaction Volume



Land

The Inland Empire's economic success over the past decade has placed the market in a strengthened position to weather the volatility brought on by the Covid-19 pandemic. While the market is dominated by its industrial and logistics platform; multifamily property growth, and elevated demand for office, and more specifically medical office space, are strong drivers. Accelerated population growth, driven in part by out-migration from more expensive neighboring coastal counties, has contributed to an increased need for professional services and healthcare services. The limited development of traditional office space in recent years had led to pent up demand for this property type prior to the pandemic. Now uncertainty is expected to further delay new development of traditional office in the Inland Empire, as companies review their space needs amid evolving economic conditions. Flexible workspace and remote working are expected to influence decisions regarding office lease renewals, asset investments and new development long into the future, while demand for medical office space is expected to continue to grow.

The impact of the coronavirus pandemic emerged sharply in labor statistics during the second quarter. The Inland Empire's unemployment rate, as of the end of the second quarter, climbed to 14.3%, up from 5.2% in the previous quarter, and 4.2% one year prior. Within the market, unemployment was 14.8% in Riverside County and 13.8% in San Bernardino County. Inland Empire figures are slightly below the

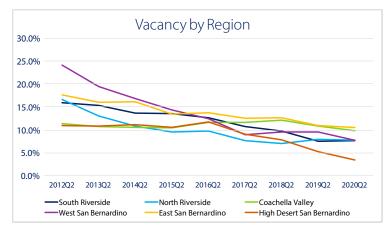
state average; currently California's unemployment rate is at 14.9%, while U.S. unemployment is 11.2%. Leisure, hospitality and food services have registered the most losses year-over-year, while transportation, trade and utilities recorded employment gains.

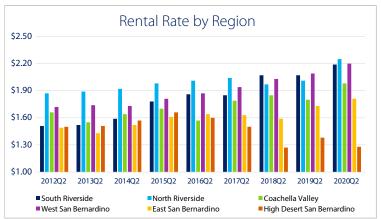
As of the second quarter, vacancy in the Inland Empire's office market recorded 8.9%, up only 10 basis points from the previous quarter, but down significantly from 9.8% one year ago. Vacancy has decreased year-over-year for the past decade, due in part to minimal construction over the same time period. Total net absorption registered positive 334,160 sf for the quarter, and positive 713,597 sf for the most recent 12-month time period.

There are currently four investment grade office buildings under construction throughout the market, with a total of 263K sf of new inventory in the pipeline, including the 146,785 sf at Lakeshore Plaza in Corona. The largest new deliveries during the second quarter included the 200k sf RUHS Medical Center Campus in Moreno Valley, and the Sundance Corporate Center in Beaumont with 150k sf of medical office space.

Constricted office inventory has helped keep rental rates at their highest level in ten years. In the second quarter, rents averaged \$2.07 psf FSG, up from \$2.06 psf FSG in the previous quarter and up from \$1.93 one year ago. The highest submarket rents are currently found in North Riverside, specifically around the city of Corona, and in West San Bernardino, around the city of

	Vacancy			Net Absorption		Avg. Advertised Rates (FSG)			Construction Pipeline		
	Q2 2020 Inventory (SF)	Q2 2020 Vacancy (SF)	Q2 2020 Vacancy (%)	Q1 2020 Vacancy (%)	Current Quarter Absorption	12 Month Total Absorption	Q2 2020 Rental Rates	Q1 2019 Rental Rates	Qtr/Qtr Change (%)	Current Qtr Deliveries (SF)	Under Construction Quarter-End
Temecula / Murrieta / Lake Elsinore	3,840,876	301,614	7.9%	6.8%	-38,945	25,393	\$2.27	\$2.26	0.44%	0	
Perris / Menifee	292,998	5,048	1.7%	2.3%	1,819	-2,660	\$1.96	\$1.96	0.00%	0	
Hemet	314,078	27,483	8.8%	8.8%		38,086	\$1.64	\$1.51	8.61%	0	
South Riverside TOTAL	4,447,952	334,145	8.0%	6.7%	-37,126	60,819	\$2.19	\$2.19	0.00%	0	
Corona	2,582,849	231,295	9.0%	9.3%	7,935	-31,492	\$2.55	\$2.43	4.94%	0	205,28
Riverside City	6,544,430	602,694	9.2%	9.2%	2,018	96,545	\$2.09	\$2.03	2.96%	0	57,31
Moreno Valley	1,706,869	29,806	1.7%	1.9%	199,169	203,143	\$2.14	\$2.14	0.00%	200,000	
Beaumont / Banning	315,125	0	0.0%	0.0%	150,000	150,000	\$0.00	\$0.00	0.00%	150,000	
North Riverside TOTAL	11,149,273	863,795	8.0%	7.9%	359,122	418,196	\$2.25	\$2.17	3.69%	350,000	262,60
Indio / Coachella	388,463	20,411	5.3%	5.3%	-	12,436	\$1.84	\$1.84	0.00%	0	
Palm Desert / Palm Springs	2,509,546	266,927	10.6%	11.0%	9,431	18,079	\$1.99	\$1.87	6.42%	0	
Coachella Valley TOTAL	2,898,009	287,338	10.0%	10.3%	9,431	30,515	\$1.98	\$1.88	5.32%	0	
Chino	826,317	45,308	5.5%	3.8%	-13,959	-13,249	\$2.55	\$2.53	0.79%	31,726	
Ontario / Rancho Cucamonga	7,772,431	677,140	8.7%	8.5%	-15,692	187,965	\$2.19	\$2.14	2.34%	0	
West San Bernardino TOTAL	8,598,748	722,448	8.2%	8.2%	-29,651	174,716	\$2.20	\$2.16	1.85%	31,726	
San Bernardino City / Redlands	7,770,158	812,266		10.8%	27,410	117,059	\$1.77	\$1.77	0.00%	0	
Fontana / Rialto East San Bernardino TOTAL	767,902 8,538,060	167,338 979,604	21.8% 11.5%	19.9% 11.6%	-14,619 12,791	-106,384 10,675	\$2.33 \$1.81	\$2.13 \$1.80	9.39% 0.56%	0	
Last San Demardino TOTAL	8,338,000	373,004	11.570	11.070	12,731	10,075	\$1.01	71.00	0.50 /0	v	
Victorville/Hesperia/Adelanto	969,497	34,622	3.6%	5.6%	19,593	16,488	\$1.47	\$1.48	-0.68%	0	
Barstow	91,009		0.0%	0.0%		2,188	\$0.75	\$0.89	-15.73%	0	
High Desert San Bernardino	1,060,506	34,622	3.4%	5.3%	19,593	18,676	\$1.28	\$1.37	-6.57%	0	
INLAND EMPIRE											
	25 502 740	2 224 070	0.004	0.004	224 442	742 505	÷2.45	60.00	0.4004	204 726	262-40
TOTAL OFFICE	36,692,548	3,221,952	8.9%	8.8%	334,160	713,597	\$2.07	\$2.06	0.49%	381,726	262,60





SUBMARKET	SUBMARKET DIVISIONS	CITIES WITHIN SUBMARKET				
South Riverside	Temecula / Murrieta / Lake Elsinore	Temecula, Murrieta, Lake Elsinore, Wildomar				
	Perris / Menifee	Perris, Menifee, Nuevo, Romoland, Sun City				
	Hemet	Hemet, San Jacinto				
North Riverside	Corona	Corona, Norco				
	Riverside City	Eastvale, Jurupa Valley, Mira Loma, Riverside City-North				
	Moreno Valley	Moreno Valley, Riverside City-South				
	Beaumont / Banning	Beaumont, Banning, Cabazon, Calimesa				
Coachella Valley	Coachella / Indio	Coachella, Indio, Mecca, Thermal				
	Palm Desert / Palm Springs	Palm Desert, Palm Springs, North Palm Springs, Desert Hot Springs, Bermuda Dunes, Cathedral City, Thousand Palms, Rancho Mirage, Indian Wells, La Quinta				
West San Bernardino	Chino	Chino, Chino Hills				
	Airport Area	Ontario, Rancho Cucamonga, Upland, Etiwanda, Montclair				
East San Bernardino	San Bernardino City / Redlands	San Bernardino City, Redlands, Highland, Mentone, Yucaipa				
	Fontana / Rialto	Fontana, Rialto, Colton, Grand Terrace, Loma Linda, Bloomington				
High Desert San Bernardino	Victorville / Hesperia / Adelanto	Victorville, Hesperia, Adelanto, Apple Valley, Oak Hills, Siver Lakes				
	Barstow	Barstow				

Avison Young at a Glance

Total Real Estate Professionals:

Founded: 1978

5,000

Offices:

120

Brokerage Professionals:

20 1,600

Property Under Management: 290 million sf

Countries:

Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its Principals. Founded in 1978, with legacies dating back more than 200 years, the company comprises approximately 5,000 real estate professionals in 120 offices in 20 countries. The firm's experts provide value-added, client-centric investment sales, leasing, advisory, management and financing services to clients across the office, retail, industrial, multi-family and hospitality sectors.



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