



Hospitality Real Estate

4th Quarter 2021

Hospitality Group

**AVISON
YOUNG**

Current Hotel Market

- **2021** is beginning to rebound nicely
- 4th inning – 9th inning will be around **2023-2024**
- Corporate traveler, property taxes & labor costs
- Most debt forgiveness has ended

Forward Looking Hotel Market

- **2021** Projection – RevPAR at **72%** of **2019** RevPAR
- Leisure and economy doing well – Everything else is struggling
- Payroll cost - **20% - 30%** higher **2022 vs. 2019**
- Inflation is here and its real
- WFH will affect corporate travel into the future

Our 2021 Report Card

- Today we have **141** hotels on the market totaling **\$2.3b** in value
- We have closed **61** deals in **2021** and have **34** more under sale agreement

What to watch for

- Debt leniency is coming to an end
- Payroll increases
- Property taxes
- Liability insurance
- Union labor

Summary

- We are here if you need us
- BOVs are free
- Great time to buy and sell
- Hope you have a great balance of **2021**

Thank You

**AVISON
YOUNG**

avisonyoung.com