



AVISON  
YOUNG

# Debt & Equity Finance Team

CAPABILITIES AND SERVICES

**MBA'S COMMERCIAL | MULTIFAMILY  
FINANCE CONVENTION & EXPO**

**San Diego, CA  
February 2023**

# Our services

**\$2.3 billion**

2022 TRANSACTION  
VOLUME

**\$1.9 billion**

DEBT

**\$400 million**

EQUITY

## CORE CAPABILITIES

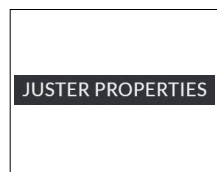
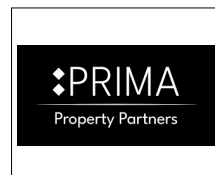
- Construction debt
- Bridge debt
- Permanent debt (floating and fixed)
- Agency debt (Fannie, Freddie, HUD)
- Mezzanine debt
- Preferred, LP, and GP equity
- Ground lease equity

## OUR APPROACH

- Fully independent and unbiased client representation
- Multi-talented team; hands on senior dealmakers
- Exclusive relationship with client on all transactions
- Value added on every transaction
- Strong client advocacy and support
- Investor universe knowledge
- Integrated approach
- Local market collaboration

## OUR CLIENTS

- Multi-generational real estate family offices
- Active owners, operators, developers
- Private equity and real estate funds
- Institutional owners
- REITs (public and private)
- Pension funds and advisors
- Private real estate owners and developers
- Foreign and sovereign investors



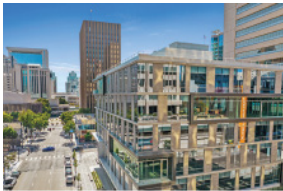


# Transactions of note



## **Long Island Mixed Use Long Island City**

\$1,000,000,000  
Multifamily towers; Construction,  
bridge & permanent financing



## **Twenty by Six San Diego, CA**

\$87,100,000  
Office  
Bridge financing



## **Amazon Various Nationwide**

\$260,000,000  
Industrial  
Acquisition financing



## **Amberleigh Fairfax, VA**

\$136,000,000  
Multifamily  
Consulting



## **311 West 42nd Street Manhattan**

\$204,000,000  
Mixed-use  
Construction financing



## **Linc - 43-10 Crescent Street Long Island City**

\$240,000,000  
Multifamily  
Permanent financing



## **Sterling North @ Prairie Trail Ankeny, IA**

\$48,800,000  
Multifamily  
Construction & JV Equity



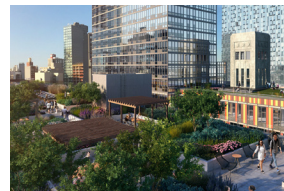
## **Wescom Pasadena, CA**

\$31,500,000  
Office  
Acquisition financing



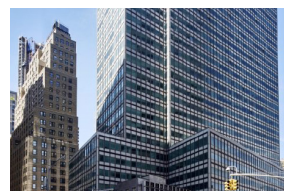
## **Midtown Exchange Raleigh, NC**

\$139,000,000  
Office  
Construction loan



## **Eagle Lofts Long Island City, NY**

\$350,000,000  
Multifamily / high-rise  
Permanent financing



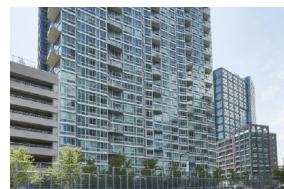
## **200 Water Street New York, NY**

\$230,000,000  
Multifamily  
Permanent financing



## **Undisclosed Kansas**

\$61,000,000  
Industrial  
Permanent financing



## **47-05 Center Boulevard Long Island City, NY**

\$210,000,000  
Multifamily & retail  
Permanent financing



## **East 57th Street New York, NY**

\$450,000,000  
Multifamily & retail  
Construction financing / equity  
joint venture



## **117-127 East 59th Street Manhattan**

\$33,400,000  
Retail co-op units  
Bridge loan financing



## **Ripley Apartments Alexandria, VA**

\$32,700,000  
Multifamily  
Bridge financing

# Let's connect!

## DEBT & EQUITY FINANCE TEAM DIRECTORY

### LEADERSHIP

**Wes Boatwright | Washington, DC**

Principal

D 202 644 8559

C 202 374 6703

[wes.boatwright@avisonyoung.com](mailto:wes.boatwright@avisonyoung.com)

**Jay Maddox | Los Angeles**

Principal

D 424 257 6471

C 310 308 2274

[jay.maddox@avisonyoung.com](mailto:jay.maddox@avisonyoung.com)

**Scott Singer | New York**

Principal

D 212 735 8555

C 917 279 9832

[scott.singer@avisonyoung.com](mailto:scott.singer@avisonyoung.com)

**Chris Casey | Irvine**

Principal

D 949 430 0686

C 949 202 7225

[chris.casey@avisonyoung.com](mailto:chris.casey@avisonyoung.com)

**Jay Marshall | Norwalk, CT**

Principal

D 203 614 1260

C 203 247 1030

[jay.marshall@avisonyoung.com](mailto:jay.marshall@avisonyoung.com)

**George Vail | Miami**

Principal

D 305 447 7869

C 302 458 7487

[george.vail@avisonyoung.com](mailto:george.vail@avisonyoung.com)

**Jon Goldstein | Washington, DC**

Principal

D 202 644 8687

C 301 767 5567

[jon.goldstein@avisonyoung.com](mailto:jon.goldstein@avisonyoung.com)

**Andy Singer | New York**

Principal

D 212 735 8558

[andy.singer@avisonyoung.com](mailto:andy.singer@avisonyoung.com)

**Michael Yavinsky | Washington, DC**

Principal

D 202 602 1729

C 301 717 9666

[michael.yavinsky@avisonyoung.com](mailto:michael.yavinsky@avisonyoung.com)

### OUR DEEP BENCH OF TALENT

**Ethan Blum | New York**

Director

D 212 729 8352

C 215 990 7670

[ethan.blum@avisonyoung.com](mailto:ethan.blum@avisonyoung.com)

**Wendy Jordan | Washington, DC**

Senior Associate

D 202 602 1738

C 410 967 1340

[wendy.jordan@avisonyoung.com](mailto:wendy.jordan@avisonyoung.com)

**Jeffrey Moroch | New York**

Senior Director

D 212 858 0937

C 914 589 6634

[jeff.moroch@avisonyoung.com](mailto:jeff.moroch@avisonyoung.com)

**Michael Buckley | Boston**

Senior Vice President

D 617 892 4209

C 617 413 8925

[michael.buckley@avisonyoung.com](mailto:michael.buckley@avisonyoung.com)

**David Krasnoff | New York**

Executive Director

D 212 729 7896

C 917 579 1260

[david.krasnoff@avisonyoung.com](mailto:david.krasnoff@avisonyoung.com)

**Alan Schwartz | New York**

Senior Director

D 212 735 8551

[alan.schwartz@avisonyoung.com](mailto:alan.schwartz@avisonyoung.com)

**Connor Burke | Washington, DC**

Analyst

D 202 508 5292

C 434 414 4573

[connor.burke@avisonyoung.com](mailto:connor.burke@avisonyoung.com)

**Kathleen McSharry | New York**

Senior Director

D 212 219 7054

C 917 414 1927

[kathleen.mcsharry@avisonyoung.com](mailto:kathleen.mcsharry@avisonyoung.com)

**Kevin Swartz | New York**

Senior Director

D 212 219 7056

C 914 419 0062

[kevin.swartz@avisonyoung.com](mailto:kevin.swartz@avisonyoung.com)

### DEBT & EQUITY FINANCE TEAM

#### U.S. Capital Markets Group

Washington, DC | New York | Boston | Irvine | Los Angeles | Miami

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