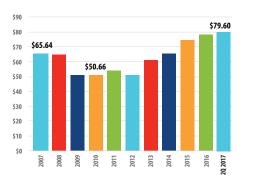
## AVISON Young

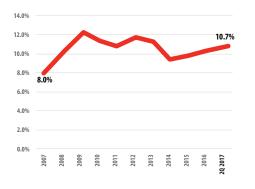
Second Quarter 2017 / Office Leasing Snapshot

# New York City

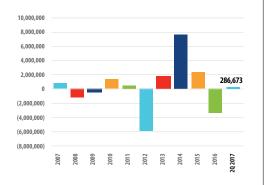
Overall Average Asking Rent



**Overall Historical Vacancy** 



## Overall Historical Net Absorption



### Lackluster Leasing Volume, Smaller Deal Size, But Market Remains Diversified and in Equilibrium

After a strong first quarter, office leasing velocity in the second quarter 2017 has been lackluster. Preliminary second quarter leasing volume of 4.5 million square feet is down 38.0 percent year-over-year. Leasing volume for the first half of 2017 was 13.0 million square feet, down 18.0 percent year-over-year. While FIRE (financial services, insurance, real estate) tenants represented 38.0 percent of the second quarter volume, leasing activity overall was diversified by sizable government/public administration transactions added to a mix of numerous smaller-sized deals.

## Soft Leasing Activity in Midtown; Hudson Yards Remains Attractive

Midtown's second quarter leasing activity is down 39.0 percent year-over-year (3.1 million versus 5.0 million square feet), with volume for the total first half of the year down 24.0 percent (7.6 million versus 10.0 million square feet). Four large-block leases (greater than 100,000 square feet) were consummated in Midtown during the second quarter of this year compared to eight for the same period last year; the average deal size excluding the large-blocks ranged from 20,000 to 30,000 square feet (lower than the 30,000 to 40,000 square feet a year ago). Despite the smaller average deal size and lower number of transactions thus far this year, Hudson Yards continues to grow in attraction among financial services and legal firms. Activity in this geographic area helped keep the 11.0 percent second guarter overall Midtown vacancy rate flat compared to last guarter, but up from 10.1 percent year-over-year. The annual increase can be attributed to more available Class A space on the market in the Plaza District and Sixth Avenue/Rockefeller Center submarkets. The overall (all classes) average asking rent of \$86.77 is down 1.0 percent from last guarter, but is up close to 4.0 percent yearover-year.

### Tightest Vacancies Remain in Midtown South; Rental Rate Increases Continue

For Midtown South, quarterly leasing volume is currently down 26.0 percent year-over-year (770,000 versus 1.0 million square feet) and 17.0 percent (1.8 million versus 2.2 million square feet) through the first half of the year. Outside of the transactions by Google (60,000-square-foot expansion at 85 10th Avenue) and the New York City Department of Citywide Administrative Services (349,000-square-foot renewal at 109 East 16th Street by this government/public administration entity), the average deal size ranged from 15,000 to 20,000 square feet (compared to 30,000 to 40,000 square feet one year ago). The overall vacancy rate for Midtown South came in at 8.0 percent, above the 7.8 percent in the prior quarter and 6.8 percent in the prior year, respectively. This increase is partly the result of the addition of 170,000 square feet of direct space that recently came online in the SoHo/NoHo submarket, in addition to over 270,000 square feet of sublease space (Tommy Hilfiger – 601 West 26th Street) put on the market last year in Chelsea. Supply remains tightest for Midtown South in comparison to all other markets, with asking rents of \$74.10 up 2.0 percent from the prior quarter and up almost 17.0 percent from one year ago, representing the highest year-over-year increase throughout any of the markets in Manhattan.

### Downtown Leasing Velocity Takes a Breather for the Second Quarter, But Up Year-Over-Year

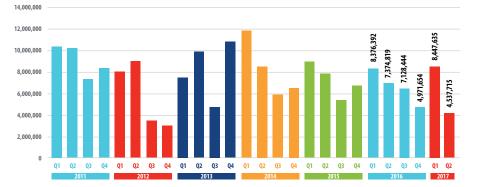
Office leasing activity Downtown was the softest of all markets during the second quarter, with volume down 46.0 percent year-over-year (699,000 versus 1.3 million square feet), but up 2.0 percent (3.5 million versus 3.4 million square feet) for the first half of the year. Outside of the one large-block lease by the Human Resources Administration (193,000-square-foot new lease at 375 Pearl Street by this government/ public administration entity), the average deal size ranged from 15,000 to 20,000 square feet (compared to 25,000 to 35,000 square feet one

## (Downtown Cont'd)

year ago). The overall vacancy rate for Downtown came in at 12.3 percent, below the 12.8 percent from the previous quarter and above the 10.4 percent year-over-year. While this year-over-year increase is attributed to availability at 3 World Trade Center, on a quarterly basis, there was a smaller amount of large-block space that came online. Overall asking rents of \$65.30 are up 1.0 percent from the prior quarter and up 8.0 percent year-over-year.

Although the average deal size is smaller overall for all office leasing transactions through mid-year, vacancy remained at 10.7 percent from the prior quarter and the Manhattan market remains in equilibrium. While leasing velocity came in softer during the second quarter, new leases continue to outpace renewal activity and there continues to be a healthy diverse mix of space options for a growing tenant mix.

## Historical Leasing Activity by Quarter



	Second Quarter 2016	Second Quarter 2017
Midtown	5,026,281 SF	3,068,361 SF
Midtown South	1,044,262 SF	770,485 SF
Downtown	1,304,276 SF	689,869 SF

\* Preliminary as of 6/21/2017

## Notable Lease Transactions

Tenant	Address Submarket	Size Lease Type
HSBC	452 Fifth Avenue Grand Central	548,000 SF Renewal
New York City Department of Citywide Administrative Services	109 East 16th Street Gramercy Park	349,777 SF Renewal
JPMC Digital	5 Manhattan West Penn Plaza/Garment	305,000 SF New lease
Human Resources Administration	375 Pearl Street TriBeCa/City Hall	193,821 SF New lease
Mizuho Americas	1271 Avenue of the Americas Sixth Avenue/Rockefeller Center	148,000 SF New lease

## Market Indicators

Year-to-date market indicators overall











## Markets By The Numbers

Submarket	Inventory (SF)	Direct Vacant (SF)	Sublet Vacant (SF)	2Q17 Overall Vacancy Rate	2Q17 Net Absorption (SF)	Year-to-Date Absorption	Current Under Construction (SF)	Overall Asking Rent Class A	Overall Asking Rent Class B
Midtown									
Grand Central	54,672,316	5,510,819	889,377	11.7%	169,917	310,778	1,733,000	\$73.66	\$56.33
Penn Plaza/Garment	25,414,784	1,548,757	525,234	8.2%	302,586	178,931	6,716,000	\$79.77	\$60.06
Plaza District	76,789,890	7,988,014	2,005,574	13.0%	(410,294)	(1,859,326)	670,000	\$104.31	\$59.88
Sixth Ave./Rockefeller Center	55,834,791	4,495,318	1,109,214	10.0%	181,250	96,406	0	\$87.11	\$56.04
Times Square South	24,493,961	2,318,428	547,498	11.7%	(196,683)	173,250	0	\$80.51	\$57.84
Times Square/West Side	37,234,925	2,589,779	545,361	8.4%	(151,149)	163,618	0	\$80.32	\$59.98
Total	274,440,667	24,451,115	5,622,258	11.0%	(104,373)	(936,343)	9,119,000	\$89.98	\$58.29
Midtown South									
Chelsea	22,796,554	1,188,326	748,205	8.5%	(98,507)	(105,499)	270,000	\$144.02	\$51.59
Hudson Square	13,749,608	898,671	330,933	8.9%	52,156	99,716	0	\$92.29	\$72.09
Gramercy Park	30,536,623	1,468,981	583,068	6.7%	133,570	138,702	0	\$71.21	\$63.20
SoHo/NoHo	8,624,666	621,160	209,195	9.6%	(200,887)	(209,783)	0	\$93.94	\$71.43
Total	75,707,451	4,177,138	1,871,401	8.0%	(113,668)	(76,864)	270,000	\$104.48	\$62.38
Downtown									
TriBeCa/City Hall	19,824,655	1,267,967	204,856	7.4%	124,414	(109,687)	0	\$54.74	\$62.53
Financial District	51,658,758	5,040,724	889,661	11.5%	271,356	(143,033)	0	\$60.54	\$49.80
World Trade Center	28,752,165	4,407,821	461,630	16.9%	108,944	(1,329,972)	0	\$77.77	\$47.27
Total	100,235,578	10,716,512	1,569,147	12.3%	504,714	(1,582,692)	0	\$67.09	\$53.37
Manhattan Overall Total	450,383,696	39,344,765	9,062,806	10.7%	286,673	(2,595,899)	9,389,000	\$84.01	\$59.15

\* Data as of 6/21/2017

## About the Market



## Midtown

**Plaza District**: Borders East 62nd and West 59th Streets on the north, Seventh Avenue on the west, East 47th and West 56th Streets on the south and the East River on the east (includes prior Park Avenue submarket)

Grand Central: Borders East 47th Street on the north, Fifth Avenue on the west, East 35th Street on the south and the East River on the east

Sixth Avenue/Rockefeller Center: Carved out section that borders West 56th Street on the north, Seventh Avenue on the west, West 41st Street on the south and Fifth Avenue on the east

**Times Square/West Side**: Borders West 64th Street on the north, the Hudson River on the west, West 41st Street on the south and Fifth Avenue on the east (includes Columbus Circle)

**Times Square South**: Borders West 41st Street on the north, the Hudson River on the west, West 36th Street on the south and Fifth Avenue on the east

**Penn Plaza/Garment District**: Borders West 36th Street on the north, the Hudson River on the west, West 30th Street on the south and Fifth Avenue on the east (includes Hudson Yards and Manhattan West)

## Midtown South

**Chelsea**: Borders West 30th Street on the north, the Hudson River on the west, West 12th Street on the south and Fifth Avenue on the east (includes prior Flatiron submarket)

**Gramercy Park**: Borders East 35th Street on the north, Fifth Avenue on the west, East 12th Street on the south and the East River on the east (includes prior Union Square/Madison Square/Park Avenue South submarkets)

Hudson Square: Borders Morton Street on the north, the Hudson River on the west, Chambers Street on the south and Sixth Avenue/Avenue of the Americas on the east

SoHo/NoHo: Borders East 12th Street on the north, Sixth Avenue/Avenue of the Americas on the west, Canal Street/East Broadway on the south and the East River on the east (includes Greenwich Village)

### Downtown

TriBeCa/City Hall: Borders Canal Street/East Broadway on the north, West Street on the west at Warren Street, Ann Street on the south and the East River on the east (all of upper-lower Manhattan); (includes prior insurance submarket)

World Trade Center: Borders Vesey Street on the north, the Hudson River on the west, Albany Street on the south and Church Street/Trinity Place on the east

**Financial District**: Borders Albany and Ann Streets on the north, the Hudson River on the west, South Street on the south and the East River on the east (rest of lower Manhattan)



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