

# Media Release

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# Avison Young Net Lease Investment Sales group releases 2019 Quick Service Restaurant Market Report

New data shows QSR sector continues to thrive with cap rates outperforming national retail average

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**New York City** – **Avison Young's Net Lease Investment Sales group** has published the **2019 Quick Service Restaurant (QSR) report**, which takes a comprehensive look at the popular QSR market over the last year. The in-depth report's findings demonstrate the sector continues to perform well compared with the national net lease retail average.

Among other things, the report sheds light on the QSR sector's robust cap rate. The research uncovered that the average QSR cap rate over the last 12 months (5.6 percent) outperformed the national retail average (6.44 percent) by 84 basis points, confirming the QSR market remains healthy. Avison Young's thorough report also includes a detailed cap rate analysis per tenant as well as per region. Overall, the report concludes that buyers across the country are expected to continue to invest in this flourishing sector.

"Net Leased QSR assets continue to trade at healthy cap rates due to their typically attractive lease terms, good locations and the sector's resistance to the impact that e-commerce has had on national retail," said **Asher Wenig**, **Senior Director and Head of Net Lease Investment Sales for Avison Young**. "Corporate guarantees are the main contributors to the cap compression and the result has been investors remain interested in QSR asset opportunities, many times purchasing them as soon as they hit the market. We anticipate the QSR sector will continue to generate significant demand from both private and institutional investors as they are generally considered safe investments."

The Avison Young 2019 Quick Service Restaurant Market report can be accessed in full <u>here</u>. An Avison Young team led by **Asher Wenig**, **Senior Director and Head of Net Lease Investment Sales**, and **Henry Post**, **Investment Sales Associate** developed and published the report.

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