

The Austin office market has commenced the year steadily, with 1.2 million square feet (msf) of space leased, predominantly driven by smaller spaces in high demand. Despite the negative absorption witnessed in Q1, sustained leasing activity and significant move-ins have helped to stabilize the market. However, availability and vacancy rates are expected to rise further, with 4 million square feet of space currently under development, while tenants continue to assess their future office space requirements.

1.2 msf

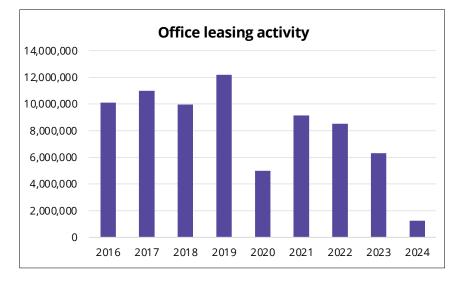
Since the start of the year, 1.2 msf of office space has been leased, with smaller deals ranging from 1,000 to 5,000 square feet leading in demand.

-39ksf

While overall space absorption was negative (-39,651 sf) in Q1, a large move-in by Amazon (332,865 sf) in North Austin helped maintain some stability in the market.

5.7 msf

Available space surpasses vacant office space by 5.7 million square feet. Despite elevated rates, leasing activity has tempered the increase.



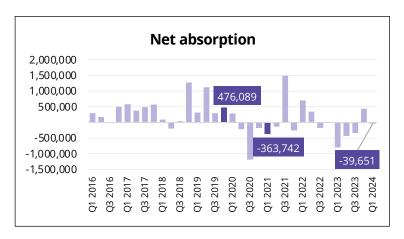
At the onset of the year, leases signed for spaces spanning 1,000 to 5,000 square feet are leading in demand, comprising 79% of all signed leases. This trend indicates that office occupiers continue to prioritize smaller spaces.

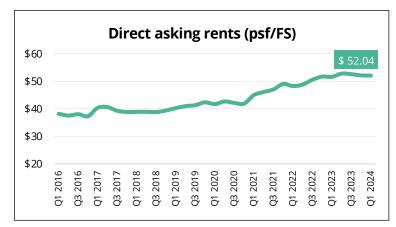


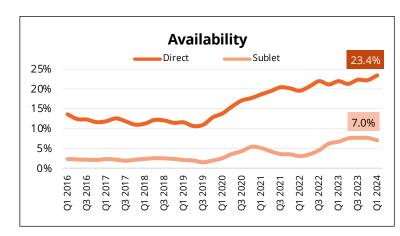
While the total availability rate is currently 610 basis points higher than vacancy rates, ongoing leasing activity has helped vacancy levels to begin to stabilize despite expectations of further increases with new development coming online.











Recent leasing activity

| Tenant | Address | Size (sf) | Transaction type | Lease type | |
|------------------|------------------------------|-----------|------------------|------------|--|
| IBM | 13011 McCallen Pass | 50,000 | Direct | New | |
| Dun & Bradstreet | 2900 Esperanza Crossing | 36,248 | Sublease | New | |
| Tecovas | 901 E 6 th Street | 28,981 | Sublease | New | |

Top projects under development

| Address | Submarket | Building size | % Preleased | Delivery date | | |
|------------------------------|-----------|---------------|-------------|---------------|--|--|
| 401 W 4 th Street | CBD | 816,584 | 49% | June 2025 | | |
| 4901 Mueller Blvd | East | 350,000 | 100% | December 2024 | | |
| 4655 Mueller Boulevard | East | 245,000 | 100% | April 2024 | | |

Note 1: Availability inclusive of under construction developments and future space availability.

Source: AVANT by Avison Young, Costar





Office market snapshot | Q1 2024

Get in touch

Ariel Guerrero
Texas & Denver Regional Lead
Ariel.Guerrero@avisonyoung.com

Misha Smith
Insights Analyst
Misha.Smith@avisonyoung.com

| | Existing inventory sf | Deliveries sf (YTD) | Under development sf | Direct vacancy | Sublet vacancy | Total vacancy | Direct availability | Sublet availability | Total availability | Total availability change (YoY) | Net absorption (QTD) | Net absorption (YTD) | Annual direct asking rent psf FS |
|---------------|-----------------------|------------------------|-------------------------|-------------------|-------------------|------------------|------------------------|------------------------|-----------------------|---------------------------------------|----------------------------|----------------------------|----------------------------------|
| CBD | 16,409,266 | 607,522 | 1,659,680 | 22.7% | 7.2% | 29.9% | 25.3% | 8.1% | 33.4% | 1.6% | (256,244) | (256,244) | \$66.17 |
| Caldwell | - | - | 22,500 | - | - | - | - | - | - | - | - | - | - |
| Cedar Park | 491,130 | - | - | 7.1% | 4.3% | 11.3% | 7.1% | 16.0% | 23.0% | - | - | - | - |
| Central | 1,371,806 | - | 93,419 | 12.4% | 4.1% | 16.5% | 20.5% | 3.8% | 24.4% | 0.5% | (8,372) | (8,372) | \$51.30 |
| East | 4,354,245 | - | 1,638,635 | 23.% | 6.4% | 29.5% | 34.7% | 4.7% | 39.4% | 1.9% | (109,871) | (109,871) | \$55.34 |
| Far East | 139,250 | - | - | - | - | - | - | - | - | - | - | - | - |
| Far Northeast | 45,114 | - | - | 50.% | .% | 50.% | 50.% | .% | 50.% | - | - | - | - |
| Far Northwest | 4,071,511 | - | - | 13.8% | 7.4% | 21.1% | 19.4% | 14.9% | 34.3% | (1.6%) | 22,451 | 22,451 | \$43.84 |
| Georgetown | - | | 35,000 | - | - | - | 100% | - | 100% | - | - | - | - |
| North | 792,605 | - | - | 49.3% | 1.8% | 51.1% | 49.8% | 3.% | 52.9% | (0.5%) | 6,495 | 6,495 | \$42.77 |
| North Central | 9,854,560 | 363,000 | 100,000 | 15.9% | 3.7% | 19.6% | 18.3% | 4.2% | 22.5% | 1.0% | 290,709 | 290,709 | \$47.56 |
| Northeast | 3,580,549 | - | - | 28.7% | 12.4% | 41.1% | 29.1% | 18.1% | 47.1% | 1.2% | (77,022) | (77,022) | \$32.35 |
| Northwest | 13,059,011 | - | - | 17.7% | 3.8% | 21.5% | 21.6% | 5.7% | 27.% | - | 19,342 | 19,342 | \$41.66 |
| Round Rock | 1,069,357 | 33,669 | - | 8.2% | 2.7% | 10.9% | 11.0% | 4.1% | 15.1% | (0.7%) | 13,975 | 13,975 | \$35.59 |
| South | 431,731 | - | - | 23.2% | - | 23.2% | 25.7% | - | 25.7% | - | - | - | \$29.91 |
| South Central | 2,672,782 | - | 344,996 | 27.9% | 5.8% | 33.8% | 29.7% | 8.2% | 37.9% | (2.4%) | 10,310 | 10,310 | \$55.91 |
| Southeast | 2,888,750 | - | - | 11.6% | - | 11.6% | 26.7% | 10.% | 36.7% | 5.3% | 25,792 | 25,792 | \$35.35 |
| Southwest | 11,730,275 | - | 180,000 | 15.7% | 4.1% | 19.8% | 18.7% | 4.5% | 23.2% | (0.1) | 22,784 | 22,784 | \$48.65 |
| Market total | 72,961,942 | 1,004,191 | 4,074,230 | 19.1% | 5.2% | 24.3% | 23.4% | 7.0% | 30.4% | 0.7% | (39,651) | (39,651) | \$52.04 |

| | Existing inventory sf | Deliveries sf (YTD) | Under development sf | Direct vacancy | Sublet vacancy | Total vacancy | Direct availability | Sublet availability | Total availability | Total availability change (YoY) | Net absorption (QTD) | Net absorption (YTD) | Annual direct asking rent psf FS |
|--------------|-----------------------|------------------------|-------------------------|-------------------|-------------------|------------------|------------------------|------------------------|-----------------------|---------------------------------------|----------------------------|----------------------------|--|
| Trophy | 6,400,341 | 970,522 | 1,629,680 | 25.0% | 12.6% | 37.5% | 23.4% | 5.6% | 29.0% | (1.5%) | 289,460 | 289,460 | \$70.70 |
| Class A | 34,231,776 | - | 2,314,550 | 17.8% | 5.7% | 23.4% | 24.3% | 7.7% | 31.9% | 0.3% | (127,586) | (127,586) | \$58.90 |
| Class B | 30,489,551 | 33,669 | 130,000 | 18.7% | 3.5% | 22.2% | 29.8% | - | 29.8% | 1.4% | (186,187) | (186,187) | \$41.02 |
| Class C | 1,840,274 | - | - | 30.5% | - | 30.5% | 23.4% | 7.0% | 30.4% | 0.8% | (15,338) | (15,338) | \$33.12 |
| Market total | 72,961,942 | 1,004,191 | 4,074,230 | 19.1% | 5.2% | 24.3% | 23.4% | 7.0% | 30.4% | 0.7% | (39,651) | (39,651) | \$52.04 |

Note 1: Availability inclusive of under construction developments and future space availability.

Source: AVANT by Avison Young, Costar





Get in touch

Ariel Guerrero

Texas & Denver Regional Lead Ariel.Guerrero@avisonyoung.com Misha Smith
Insights Analyst
Misha.Smith@avisonyoung.com

